

Cal-Mazz Golf Management Revenue Summary Report 2020

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2020
Green Fees	\$ 22,388	\$ 45,001	\$ 30,032	\$ 9,220									\$ 106,641
Tournament Revenue													-
Driving Range	3,240	7,665	4,713	1,264									16,882
Power Carts	16,760	30,232	18,096	4,999									70,087
Lessons		580	550										1,130
Other rental, repair	30	72	110	15									227
Pro Shop Merchandise	4,841	9,504	6,282	2,503									23,130
Food & Beverage	7,090	16,250	7,444	864									31,648
Gift Cards	395	842	448										1,685
Sales Tax	977	2,198	1,130	231									4,536
Other ~ Men's/Women's Club	5,680	5,230	6,985	310									18,205
Other ~ Annual Fee	13,310	8,597	1,500										23,407
Other ~ Pay on Account	1,097	260											1,357
Other ~ donations	60												60
Other ~ CC Tips	355	988	750	29									2,122
Other ~ Misc	86	1,233	97										1,416
TOTAL REVENUE	\$ 76,309	\$ 128,652	\$ 78,137	\$ 19,435	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 302,533

18 hole equivalent	1327	2577	1722	539	0	0	0	0	0	0	0	0	6,165
Average per 18 hole eq	\$ 57.50	\$ 49.92	\$ 45.38	\$ 36.06	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 49.07
Golf, Range, Cart per 18 eq	\$ 31.94	\$ 32.17	\$ 30.69	\$ 28.73	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 31.40

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2020
Per POSExpress	75,379	125,428	75,861	18,399									295,067
Prom Rounds Sold	(960)	(388)	(160)										(1,508)
Prom Rounds Redeemed	1,890	3,612	2,436	1,036									8,974
	76,309	128,652	78,137	19,435	-	-	-	-	-	-	-	-	302,533

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds revenue is recorded when the rounds are played, due to selling some in the previous year. All unplayed rounds will be recorded when they expire.

Cal-Mazz
Sierra Sage Golf Course

2020 Rounds of Play

\$\$	Jan	Feb	March	April	May	TOTAL
18 Green Fee						0
18 Junior						0
18 Senior						0
Winter 18	324	523	491	165		1,503
Winter Jr 18	2	5	3	7		17
Winter Sr 18	494	973	525	133		2,125
9 Hole Walk-Up						0
9 Hole Walk-Up Jr						0
9 Hole Walk-Up Sr						0
9 Hole Walk-Up Winter	118	412	306	99		935
9 Hole Walk-Up Jr Winter	11	18	18	10		57
9 Hole Walk-Up Sr Winter	284	506	253	61		1,104
Late Rate Adult						0
Late Rate Junior						0
Late Rate Senior						0
2nd 9 Adult						0
2nd 9 Junior						0
2nd 9 Senior						0
2nd 9 Winter Adult	3					3
2nd 9 Winter Sr	2	7		2		11
DAILY FEE SUBTOTAL:	1,238	2,444	1,596	477	0	5,755

Golden Annual	4	19	11			34
Adult Annual	99	204	129	43		475
Senior Annual	2	2	1			5
SC - Adult 10-Play						0
SC - Adult 25-Play						0
SC - Adult 9 Hole 10-Play						0
SC - Junior 18 Hole 10 Play						0
SC - Junior 9 Hole 10-Play						0
SC - Senior 10-Play	2	3	3	3		11
SC - Senior 25-Play						0
SC - Senior 9 Hole 10-Play	14	24	4			42
SC - Golden 9 Hole 10-Play						0
SC - Gold 18 Hole 10-Play						0
SC - Golden 25-Play						0
SC - Golden+ 10-Play						0
SC - Golden+ 25-Play						0
Promo Rounds Redeemed	135	258	174	74		641
Tournaments						0
Special Twilight						0
UNR Golf Team						0
High School		14	13			27
Misc. Comp	7	26	22	15		70
Birthday Comp						0
Employee Guest Winter	3	9	7	1		20
Employee Guest Summer						0
PGA Comp	11	7	2	2		22
Employee Comp	28	50	50	10		138
2-1 NNGA						0
2-1 West Coast Golf						0
Birdie Bug Ad						0
Red Dot						0
SPECIAL FEE SUBTOTAL:	305	616	416	148	0	1,485

TOTAL DAILY ROUNDS:	1,543	3,060	2,012	625	0	7,240
18-HOLE EQUIVALENT:	1,327	2,577	1,722	539	0	6,165

Bell-Men Golf Revenue Summary Report 2020

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2020 Total
Green Fees	\$ 20,378.00	\$ 39,945.00	\$ 31,676.00	\$ 8,926.00									
Tournament Revenue	\$ -	\$ -	\$ -	\$ -									
Driving Range	\$ 6,684.00	\$ 11,352.00	\$ 7,439.00	\$ 1,340.00									
Power Carts	\$ 14,398.74	\$ 29,672.90	\$ 14,447.94	\$ 2,625.61									
Service, Lesson, Rental & Repair	\$ 563.00	\$ 1,388.50	\$ 1,520.50	\$ 23.86									
Pro Shop Merchandise	\$ 5,736.01	\$ 12,858.60	\$ 8,168.80	\$ 409.24									
Food & Beverage	\$ 14,638.94	\$ 24,758.46	\$ 14,491.17	\$ 1,231.57									
Gift Cards	\$ 538.00	\$ 2,075.00	\$ 1,322.00	\$ -									
Sales Tax	\$ 1,498.50	\$ 2,593.67	\$ 1,513.13	\$ 128.45									
Men's/Women's Club	\$ 470.00	\$ 340.00	\$ 100.00	\$ 25.00									
Annual Passes/Fees	\$ 21,250.00	\$ 37,400.00	\$ 6,925.00	\$ -									
Other-Tips	\$ 1,438.85	\$ 2,616.81	\$ 1,120.35	\$ 56.00									
Smart Card Tender (non-revenue)	\$ 331.49	\$ 866.98	\$ 539.49	\$ 112.00									
Other-Misc.	\$ -												
TOTAL REVENUE	\$ 87,925.53	\$ 165,867.92	\$ 89,263.38	\$ 14,877.73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
PMT Due to County (13% of green fees)	\$ 5,411.64	\$ 10,054.85	\$ 5,018.13	\$ 1,160.38	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Rounds of Play													
Rounds Sold-all categories	1296	2468	1953	480									
Non-Revenue Rounds	37	154	82	21									
CIP Round Counts	1259	2314	1871	459									
CIP Total Fund	\$ 2,518.00	\$ 4,628.00	\$ 3,742.00	\$ 918.00									
Total Rounds of Play	1296	2468	1953	480	0	0	0	0	0	0	0	0	6197

Notes/Explanations:

Equipment Lease Expense (Per Month)	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 3,758.04
TOTAL DUE TO COUNTY	\$ 5,724.81	\$ 10,368.02	\$ 5,331.30	\$ 1,473.55	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	



SPECIAL ROUNDS SUBTOTAL	37	154	82	21	0	0	0	0	0	0	0	0	0
TOTAL ALL ROUNDS	1296	2468	1953	480	0	0	0	0	0	0	0	0	0
18 Hole Equivalent	1068	2116	1633	371	0	0	0	0	0	0	0	0	0
CIP Rounds	1259	2314	1871	459	0	0	0	0	0	0	0	0	0

Notes/Explanations:
 Default Green Fee was rang incorrectly. Was annual pass holder.